

Message Text

UNCLASSIFIED

PAGE 01 AMMAN 01857 270705Z
ACTION EUR-12

INFO OCT-01 NEA-10 EB-08 ISO-00 /031 W
-----048438 270712Z /10

P R 270617Z FEB 78
FM AMEMBASSY AMMAN
TO AMEMBASSY PARIS PRIORITY
INFO USDOC WASHDC
SECSTATE WASHDC 5210
AMEMBASSY ATHENS
AMEMBASSY LONDON

UNCLAS AMMAN 1857

E.O. 11652: N/A
TAGS: BEXP, EAIR, JO
SUBJECT: BUSINESS ASSISTANCE: COHEN, MAX

REF: PARIS 06735

1. AIRPORT COMMUNICATION SYSTEMS FOR QUEEN ALIA
AIRPORT ARE EXPECTED TO BE ADVERTISED DURING MARCH
78. FIRST CALL WILL BE FOR PREQUALIFICATIONS.
QUALIFIED FIRMS WILL RECEIVE BID DOCUMENTS.
EACH FIRM SHOULD SUBMIT OFFER TO GOJ SEPARTELY.
ONLY THOSE FIRMS WITH JORDANIAN AGENTS ARE ALLOWED
TO PRE-QUALIFY. NON-JORDANIAN AENTS WILL NOT BE
ALLOWED TO QALIFY, PER GOJ 1974 COMMERCIAL AGENTS
AND INTERMEDIARIES LAW NO. 20. IT IS ADVISABLE
FOR US FIRMS TO PARTICIPATE INDIVIDUALLY AND
DIRECTLY WITH GOJ AUTHORITIES, AND NOT THRU
ANY NON-JORDANIAN INTERMEDIARIES.

2. ESTIMATED COST OF PROJECT FOR EQUIPMENT,
INSTALLATION AND TRAININ IS APPROX US DOLLAR
TWELVE MILLION.

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3. DEFER TO USDODC REGARDING SUBMISSION OF NAMES
OF FIRMS PER REF REQUEST.

4. COMMENT WE DO NOT ENCOURAGE PROVIDING NAMES
OF ALL US FIRMS INTERESTED IN A SINGLE GOJ PROJECT
TO ANY OTHER SINGLE FIRM, IN ORDER TO HELP
PROTECT FIRMS FROM BEING DISQUALIFIED DUE TO POSSIBLE

SUSPICION OF COLLUSION BY GOJ AUTHORITIES. FOR EXAMPLE,
SHOULD ALL FIRMS INTERSTED IN ANY GOJ PROJECT POOL
BIDS, OR SUBMIT BIDS THRU ONLY ONE CHANNEL OR ONLY
ONE LOCAL AGNENT, THE GOJ WOULD VERY LIKELY
DISQALIFY ALL FIRMS USING SAME ROUTE.
PICKERING.

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NNN

Message Attributes

Automatic Decaptioning: Z
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: EQUIPMENT, BUSINESS FIRMS, PROPOSALS (BID), AIRPORTS
Control Number: n/a
Copy: SINGLE
Draft Date: 27 feb 1978
Decaption Date: 20 Mar 2014
Decaption Note: 25 YEAR REVIEW
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978AMMAN01857
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780089-0276
Format: TEL
From: AMMAN
Handling Restrictions:
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780211/aaaaaiwy.tel
Line Count: 68
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 178608ce-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: ONLY
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: ONLY
Reference: 78 PARIS 6735
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3450504
Secure: OPEN
Status: NATIVE
Subject: BUSINESS ASSISTANCE: COHEN, MAX
TAGS: BEXP, EAIR, JO
To: PARIS
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/178608ce-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
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